

# EMPOWERING COMMUNITIES TAKES A FOCUS ON PHILANTHROPY

# Faced with growing patient and client populations, healthcare and basic need organizations are rising to the challenge with the power of philanthropy.

Throughout our 45+ years of experience, we have partnered with organizations in every area that makes up the broader healthcare sector. Campbell & Company is privileged to partner with healthcare and basic needs organizations nationwide to:

- Harness the potential for major gift fundraising, while honoring gifts of all sizes.
- Reach donors across multiple geographies and maintain connection with everyone who is part of the work.
- Calibrate the right tone and urgency within a case for support while balancing the message with hope.
- Inspire donors to make transformational gifts when project details might be unfolding in real time.
- Steward the many ways people show support through volunteerism, political support, or support for specific programs.

### THE CAMPBELL & COMPANY DIFFERENCE

In every service we provide—including fundraising consulting, analytics, communications, executive search, annual giving counsel, and more—we follow our mission statement, "to collaborate and innovate with people who change lives through philanthropic vision and action."



Fully Integrated Team Approach



Local Knowledge With a National Presence



Deeply Rooted in the Nonprofit Sector

### A TRACK RECORD OF SUCCESS

Through partnerships with healthcare institutions across the country, we have come to understand the unique factors that influence giving. Our work includes partnerships with:



#### CAMPBELL & COMPANY'S INTEGRATED APPROACH

Our versatile teams bring a range of expertise to each partnership so we can look at your challenges from every angle and bring the big picture into focus.

